

Minutes of the Meeting of Financial Committee for ALS Ambulance Equipped with Medical Equipment, Tender No. BMSICL/2017-18/ME-076, held on 31st December 2018 at Conference hall of BMSICL.

1. Attendance:- As per the attendance register.
2. Tender for the procurement of ALS Ambulance equipped with Medical Equipment for different Govt. Health Institutions of Bihar, were invited vide tender no. BMSICL/2017-18/ME-076, through publication of Notice Inviting Tender (Advertisement ID. 2665 vide BMSICL Letter no. BMSIC/45025/104-2016/4317 dated 30.01.2018). This tender notice was also uploaded and published on the official website of BMSICL i.e. www.bmsicl.gov.in. and www.eproc.bihar.gov.in., till the last date of online submission i.e. 02.08.2018 up to 17:00 Hrs.
3. In the online opening of technical bid held on 03/08/2018 the details of equipment wise bids were as following:-

Sl. No.	Name		Name of Bidders
1	ALS Ambulance Equipped with Medical Equipment	1	M/s BAFNA Healthcare Pvt. Ltd.
		2	M/s Ajil Fibretech
		3.	M/s. Azael Manufacturing P. Company
		4	M/s. USG Automobiles Pvt. Ltd
		5	M/s. Instromedix (India) Pvt. Ltd

4. The evaluation sheets of technical bids for ALS Ambulance prepared with the help of SRU/TE, were examined by the committee in the TEC meeting held on 24/08/2018 and it was recommended to upload the observation on the website of BMSICL for clarification /objection, if any.
5. The equipment wise/firm wise evaluation sheets of technical bids for tender no-BMSICL/2017-18/ME-076 prepared with the help of SRU/TE, were uploaded on the website of BMSICL vide letter no-BMSIC/45025/104-2016/2369 dated:-31.08.2018 for clarification/objection, if any.

6. The clarifications/objections received from the bidders were evaluated with the help of SRU/TE and a comparative chart was prepared. The Comparative chart was examined by the committee in the TEC Meeting held on 05/10/2018 and the observations were recorded as follows:-

Sl. No.	Name	Name of Bidders	Observations after Clarification
1	ALS Ambulance Equipped with Medical Equipment	1. M/s BAFNA Healthcare Pvt. Ltd.	Bidder is technically Qualified for demonstration.
		2. M/s. Instromedix (India) Pvt. Ltd	Bidder is technically Qualified for demonstration.
		3. M/s Ajil Fibretech	<p>(Bidder is technically disqualified on the following grounds)</p> <p>1. Audited report submitted only for FY 2014-15. Hence not conforming to checklist point B-5</p> <p>2. Manufacturing authorization not submitted for equipment listed in B.1 Section of technical specification as follows</p> <p>(i) For transport ventilator, authorization issued by Air Liquide medical system which is not the OEM, as required.</p> <p>(ii) For Monitor, authorization issued by another manufacturer & authorized to Hospiwheels but not to bidder M/s Ajil Fibretech.</p> <p>Hence not conforming to checklist point B-10</p> <p>3. Purchase order not submitted for offered model, hence not conforming to checklist point B-12</p> <p>4. Performance statement submitted as per annexure -6 is not for offered model, Hence not conforming to checklist point B-13</p>

			<p>5. End user certificate not submitted against PO mentioned in Performance statement. Hence not conforming to checklist point B-14</p> <p>6. USFDA/ European CE issued by notified body not submitted for equipment listed in B.1 Section of technical specification. - (i) Defibrillator (ii) Monitor, (iii) Transport ventilator (iv) Syringe Pump. Hence not conforming to checklist point B-18</p> <p>7. IEC (Import Export) Certificate not submitted. Hence not conforming to checklist point B-21</p>
		4. M/s. Azael Manufacturing P. Ltd.	<p>(Bidder is technically disqualified on the following grounds)</p> <p>1. M/s. Azael Manufacturing P. Ltd. have not submitted the manufacturer's authorization; OEM of Vehicle. Hence not conforming to checklist point B-10</p> <p>2. Purchase order not submitted for offered equipment. Hence not conforming to checklist point B-12</p> <p>4. Performance statement submitted is not for offered equipment. Hence not conforming to checklist point B-13</p> <p>5. End user not submitted for offered equipment. Hence not conforming to checklist point B-14</p>
		5. M/s. USG Automobiles Pvt. Ltd	<p>(Bidder is technically disqualified on the following grounds)</p> <p>1. As per ITB clause 15.2, the requirement PO details of at least 03 number of offered model of equipment within last 3 financial year from the date of bid opening is not fulfilled by the bidder instead the bidder has submitted details of valid PO for 01 number of equipment only. Hence not conforming to checklist point B-12 & ITB clause 15.2</p>

			<p>2. Performance statement submitted do not conform to checklist point B-13. According to ITB clause 15.2 We required PO details of at least 03 number of offered model of equipment within last 3 financial year from the date of bid opening. But bidder has submitted details for 02 number of equipment only in performance statement in which one is more than last 3 financial</p> <p>3. End user certificate submitted by the bidder do not conform to Check list point number B-14. According to ITB clause 15.2, we required end user certificate for at least 03 number of offered model of equipment against submitted PO with minimum 06 months of satisfactory performance but bidder has submitted end user certificate which are not only earlier than 6 months but also not for the sufficient quantity as required.</p> <p>4. Details of Quality Certificate (QC) submitted by bidder are as follows:-</p> <p>(i) QC for Defibrillator cum Monitor (Nasan) :- CE certificate is not issued by notified body.</p> <p>(ii) QC for Multipara Monitor (Clarity):- CE certificate is not issued by notified body.</p> <p>(iii) QC for Syringe Pump (BPL):- European CE/USFDA not submitted.</p> <p>Hence not conforming to checklist point B-18</p>
--	--	--	--

7. In that meeting, the committee recommended for the demonstration of the technically qualified bidders for ALSA. Accordingly the demonstration of the technically qualified bidder M/s Bafna Healthcare Pvt. Ltd. was held on 02/11/2018 and the demonstration of M/s Instromedix (India) Pvt. Ltd. was held on 03/11/2018. The Qualified bidders demonstrated their quoted models in the presence of team consisting of experts from PMCH Patna, NMCH Patna, SHSB Patna, Transport

Department and BMSICL. During the demonstration it was found by the inspection team that the ALSA demonstrated by the bidder M/s Instromedix (India) Pvt. Ltd was in fabrication stage and therefore incomplete due to which demonstration could not be completed. The re- demonstration of ALSA of the bidder M/s Instromedix (India) Pvt. Ltd was held on 15/12/2018 in the presence of team consisting of experts from PMCH Patna, NMCH Patna, SHSB Patna, Transport Department and BMSICL.

8. The report of demonstration were placed before the committee in the TEC meeting held 21/12/2018 and after perusal of the demonstration report of the experts, the equipment wise qualification status were found as following:-

Sl. no	Name of Equipment	Name of Bidder	Qualification status as per demonstration report
1	ALS Ambulance Equipped with Medical Equipment	M/s Bafna Healthcare Pvt. Ltd	Technically Qualified
		M/s Instromedix (India) Pvt Ltd.	Technically Qualified

9. In that meeting, the committee unanimously decided to recommend for opening of financial bid of the technically qualified firms namely M/s Bafna Healthcare Pvt. Ltd. and M/s Instromedix (India) Pvt. Ltd for ALS Ambulance.

10. Accordingly the financial committee meeting was held today and the financial bids of the technically qualified firms were opened online on the website www.eprocbihar.in. After opening of the financial bids (Annexure-A), a comparative rate chart was prepared, (Annexure –B) on the basis of depreciation at 8 % as per ITB clause 27.3 C (ii) mentioned in the tender document and inclusive of CMC rates quoted by the respective bidders in their financial bid, **as per the following formula :- Unit price + sum of the year wise price quoted for CMC * (100/108)ⁿ where ‘n’= no. of year for which the CMC rate is quoted)**

11. Calculation for ranking price to decide L-1 for ALS Ambulance equipped with medical equipment is as follows:-

For M/s Bafna Healthcare Pvt. Ltd. :-

$$\text{Unit price (2842792)} + [46100*(100/108)^4] + [50500*(100/108)^5] + [56000*(100/108)^6] + [62600*(100/108)^7] + [69860*(100/108)^8] + [77846*(100/108)^9] + [86630*(100/108)^{10}] = \mathbf{3099672.66}$$

M/s Instromedix (India) Pvt Ltd. :-

$$\text{Unit Price (2713282)} + [140000*(100/108)^4] + [150000*(100/108)^5] + [160000*(100/108)^6] + [170000*(100/108)^7] + [180000*(100/108)^8] + [180000*(100/108)^9] + [200000*(100/108)^{10}] = \mathbf{3398221.10}$$

12. As per the Financial Comparative rate chart, the rates quoted by all the technically qualified bidders were found as below and accordingly the bid ranking was declared as following:-

Sl. no	Name of Equipment	Name of Bidder	Unit Price (excluding Taxes) (INR Rs.)	Ranking Price (unit price + cmc value) (INR Rs.)	Remarks
1	ALS Ambulance Equipped with Medical Equipment	M/s Bafna Healthcare Pvt. Ltd	28,42,792/-	30,99,673/-	L1
		M/s Instromedix (India) Pvt Ltd.	27,13,282/-	33,98,221/-	L2

13. It was, therefore, unanimously decided to publish the minutes of this meeting on the official website of BMSICL and ask the L-1 bidder for price justification of the equipment quoted by it. The meeting was thus concluded with vote of thanks.

Sd/-
(Principal)
PMCH, Patna

Sd/-
(Sh. Sudhir Kumar)
GM (Procurement & Finance)
BMSICL.

Sd/-
(Sh. Khalid Arshad)
A.O. SHSB

Sd/-
(Dr. R D Ranjan)
Director in Chief,
Health Department,
Govt. of Bihar.

Sd/-
(Sri Sheo Nandan Prasad)
Assistant I F A, Health Dept.
G.O.B

Sd/-
(Sri Sanjaya Kr. Singh)
Managing Director,
BMSICL